



PSI ASIA PACIFIC PTY LTD

ADVISERS TO GOVERNMENT

## DATA SHEET

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### contracting support

Many organisations that procure services or manage grants programs are unsure as to the real quality of what they are receiving or whether the intended outcomes are being achieved. If managed well, these arrangements can be the most cost effective way to obtain value for money for the taxpayer, stretch budgets and access valuable expertise. If managed poorly organisations may end up paying much more, for less.

**How well are  
they really  
meeting your  
performance  
requirements?**

PSI Asia Pacific has developed a unique methodology known as Perform!Gain. This contract management support system can be used to establish a performance audit trail for the life of the contract or agreement. Additionally, it supports the improvement of quality throughout the term of the contract/agreement with a continuous benchmarking capability.

#### procurement & grants management

business case  
development

tendering  
management

grants  
management

contract performance  
management

tender & grants  
application assistance

#### probity & corporate management

probity advice & audit

compliance  
assessment

corporate  
governance review

corporate  
responsibility

#### business improvement

program & project  
evaluation

business process  
review

solution  
implementation

cost models and  
financial analysis



## contract & agreement management

PSI Asia Pacific, utilising the Perform!Gain methodology, provides you with tools which support:

- Briefing, skills assessment and training of contract/ agreement management personnel.
- Development of performance breakdown structures.
- Development of contract management structures.
- Development of key performance indicators to measure performance.
- Mechanisms to monitor the extent of customer satisfaction.
- Performance measurement and management.
- Performance reviews and reporting.
- Review of Service Level Agreements.
- Management of contract or agreement change proposals.
- Contract post-completion reviews.
- Review and redesign/update of Statement of Requirement/Specification.
- Incorporation of lessons learned into new documentation.
- Assessment of whether to extend the contract/ agreement or to not.
- Assessment of the viability of transition-out plans for outgoing arrangements.
- Development of the outline strategy for new contracts or agreements.
- Business case development reflecting changing business needs.

## review

## migration



For more information on how PSI Asia Pacific can assist in your Contracting process, please contact us through our website:

[www.psiasiapacific.com.au](http://www.psiasiapacific.com.au) or email us at [psi@psiasiapacific.com.au](mailto:psi@psiasiapacific.com.au)